



Enabling Enterprise Virtual Care

Presented to company
Month Day, 2021



Meeting the growing virtual care needs of consumers and healthcare professionals around the world

**Delivering virtual care
for consumers**



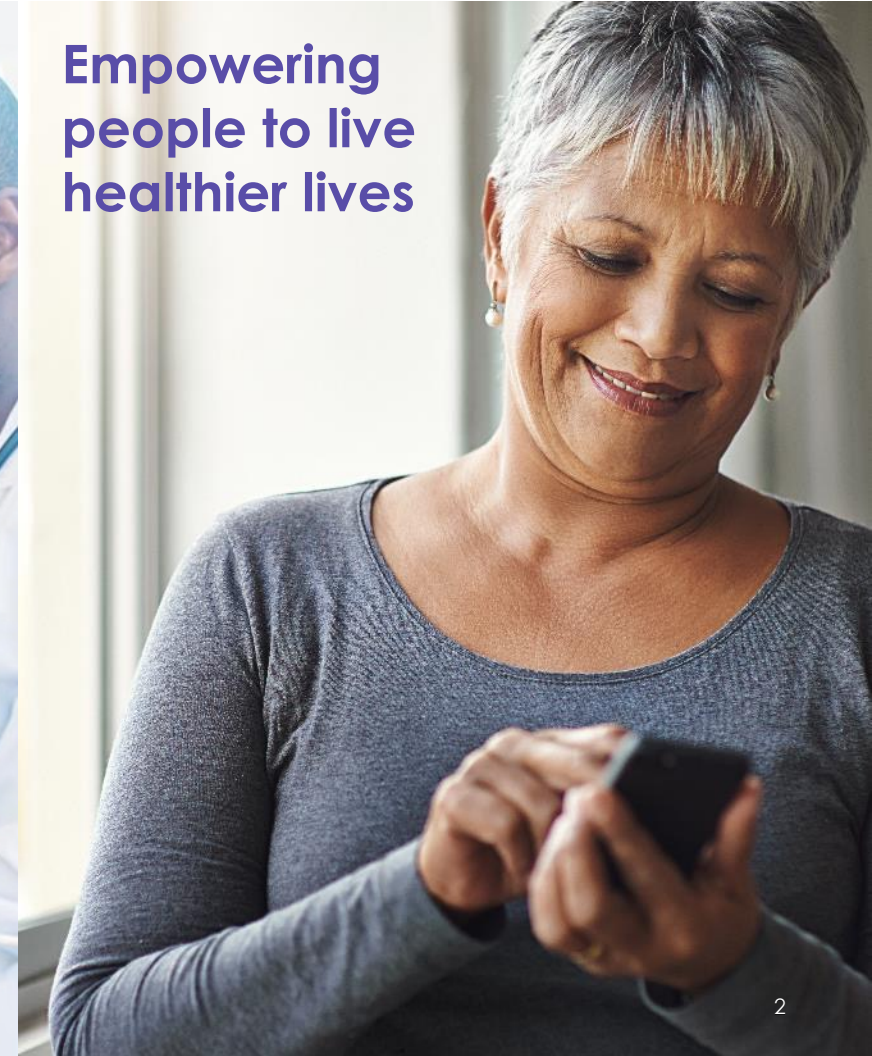
Teladoc
HEALTH

**Enabling virtual care
for providers**

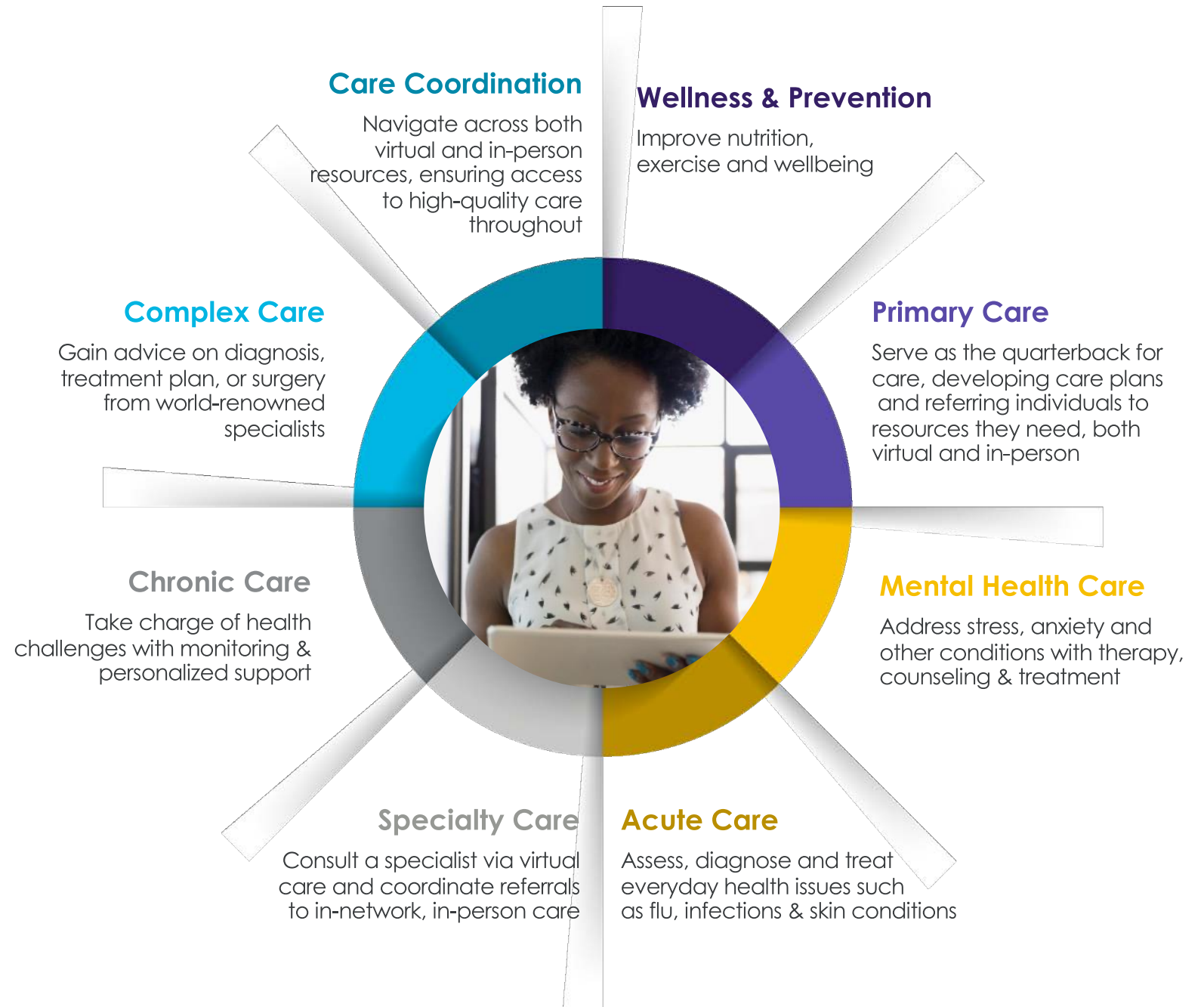


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**Empowering
people to live
healthier lives**



Delivering whole-person care that spans every stage in a person's health journey



A new standard in global healthcare delivery, access and experience

Consumer health expertise

Whole person care

Full range of health support

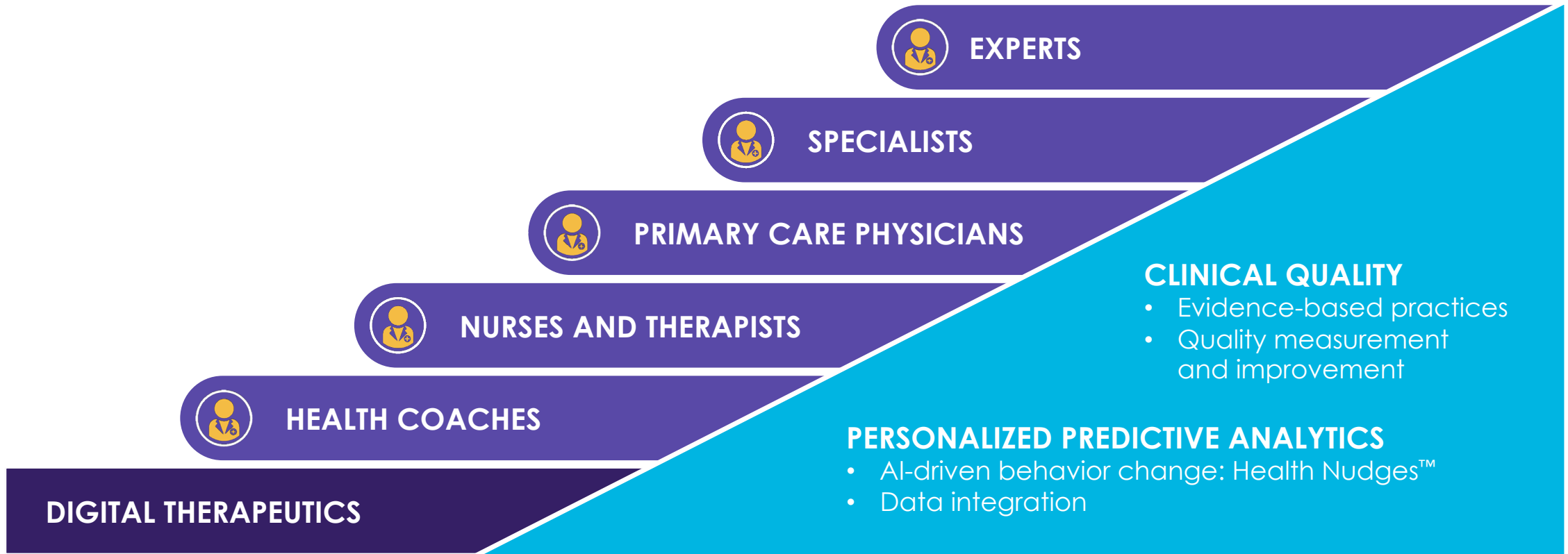
Clinical quality

Unmatched scale



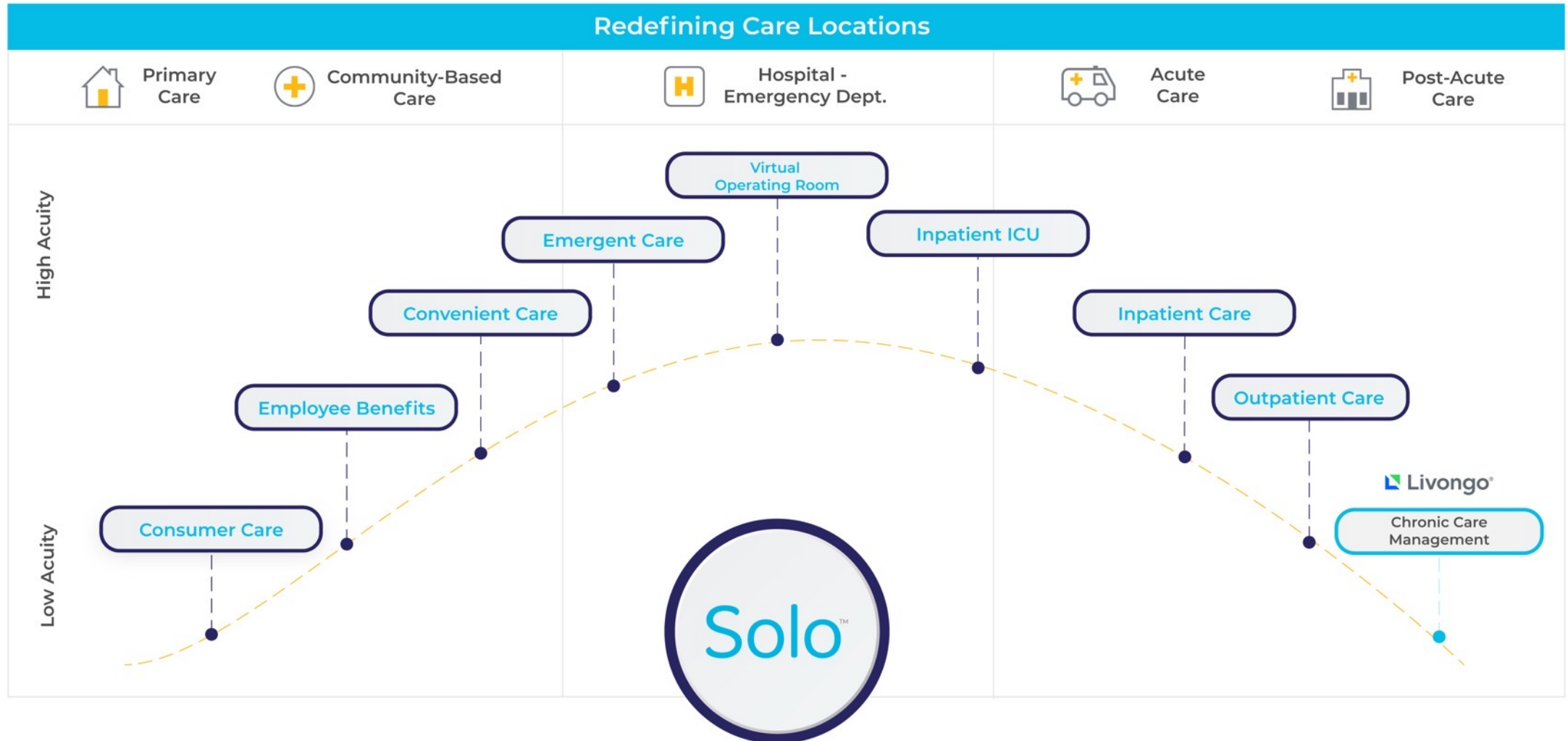
Delivering the right care at the right time

High-quality health support accessible anytime, anywhere



Redefining care – from the hospital to the home

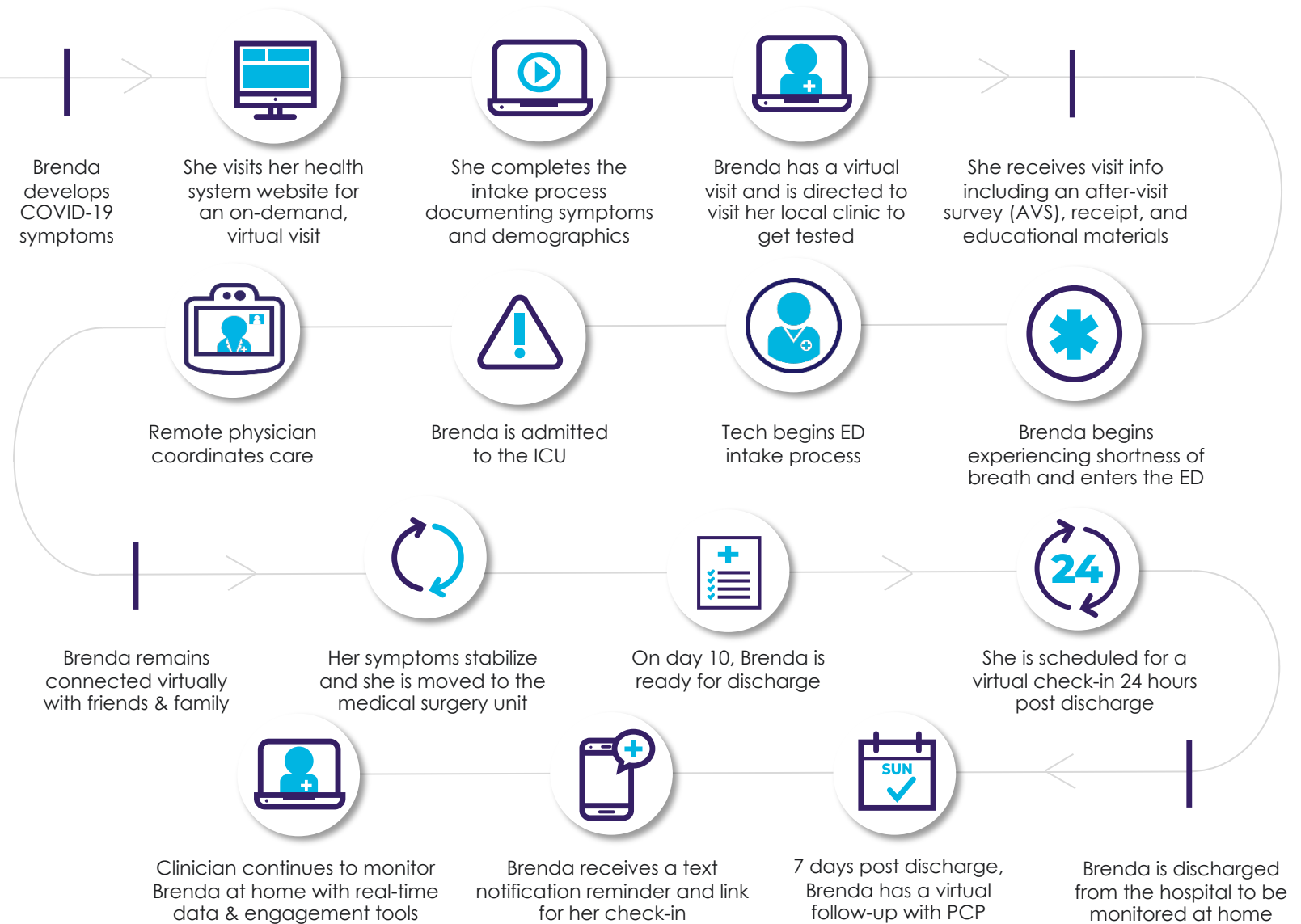
Covering a full range of acuity across sites of care



Consumer journey

Brenda's health journey begins at the virtual front door

The trusted partner to deliver whole person virtual care



Recognized as the world leader in whole-person care

+52M

U.S. paid access members
as of Q2 2021

+715K

members enrolled in chronic
care programs as of Q2 2021

+10M

virtual visits
delivered in 2020

+2M

platform-enabled
sessions in 2020



Entrusted to serve more than 12,000 clients worldwide



Global employers

Making high-quality healthcare available to employees worldwide



Health plans

Expanding access to care and improving health outcomes



Global insurers

Offering protection and peace of mind for policy holders



Hospitals and health systems

Delivering convenient and secure virtual care at unmatched quality and scale

Trusted by the world's leading healthcare organizations



Guided by shared values

We are passionate about **taking care of people**

We are committed to **unsurpassed quality**

We **keep our promises**

We lead with **integrity, accountability** and **transparency**

We stand up for **what's right**

We strive to **create value**

We **respect** each other and value **succeeding together**

Creating Value for All Stakeholders

- Empowering **consumers** with a single access point for whole person care regardless of clinical situation, driving better health outcomes, lower costs and consumer experience
- Reducing costs for **health plans and employers** with the broadest portfolio of integrated, data-driven virtual care solutions
- Enabling **care providers** to achieve system-wide virtualization of high-quality care



Rated #1 for Virtual Care Platform & Highest Telehealth Satisfaction

Recognized as Best in KLAS for Virtual Care Platforms in the “2020 Best in KLAS: Software & Service” report for the third year running.

Highlights from the report:

- ✓ Rated as top performer for customers getting their money’s worth and achieving desired outcomes
- ✓ Highest rated vendor for proactive service and day-to-day support
- ✓ Highest rated vendor for clinician and patient experience



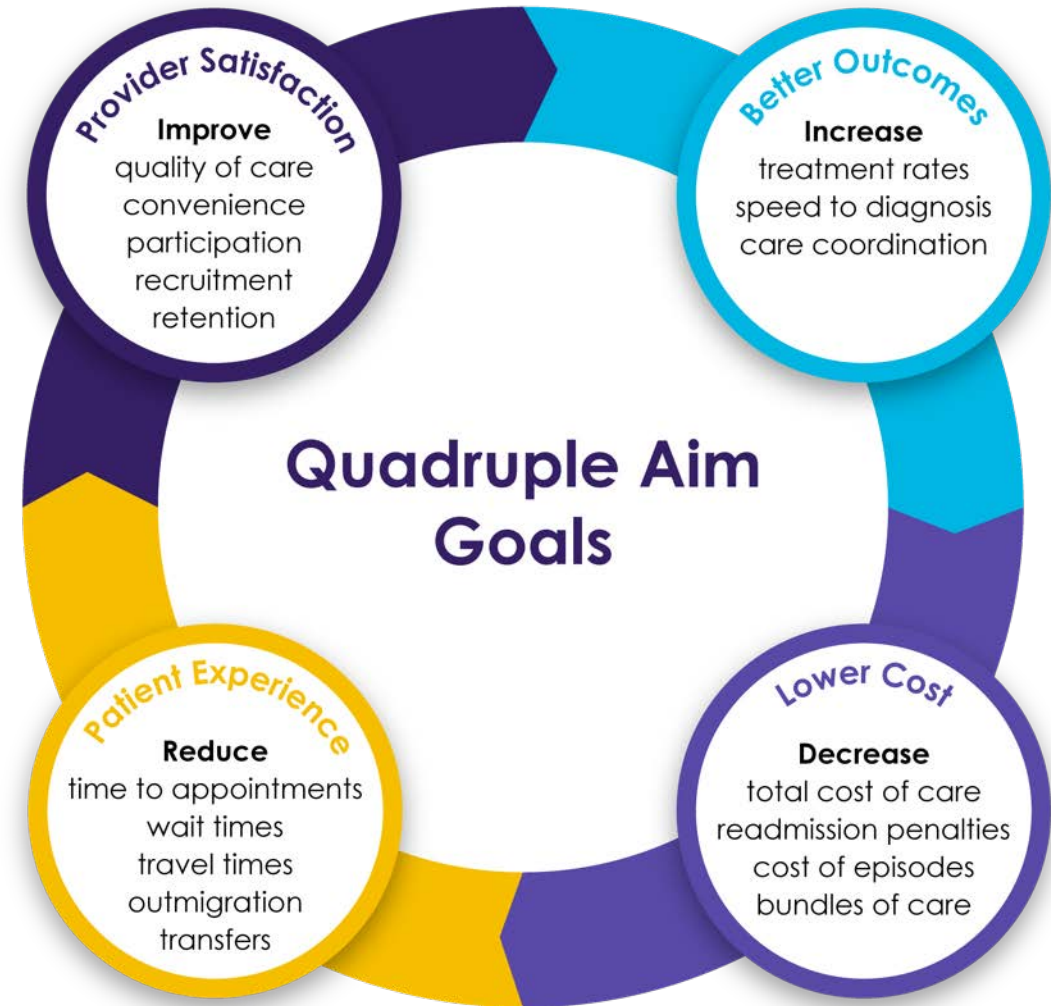
“We are working with Teladoc Health to use our EMR with the remote visits and the experience for clinicians has been great.”

“The Teladoc Health tool is very easy for staff members to utilize and engage with.”

Delivering greater **convenience,**
outcomes, and **value**

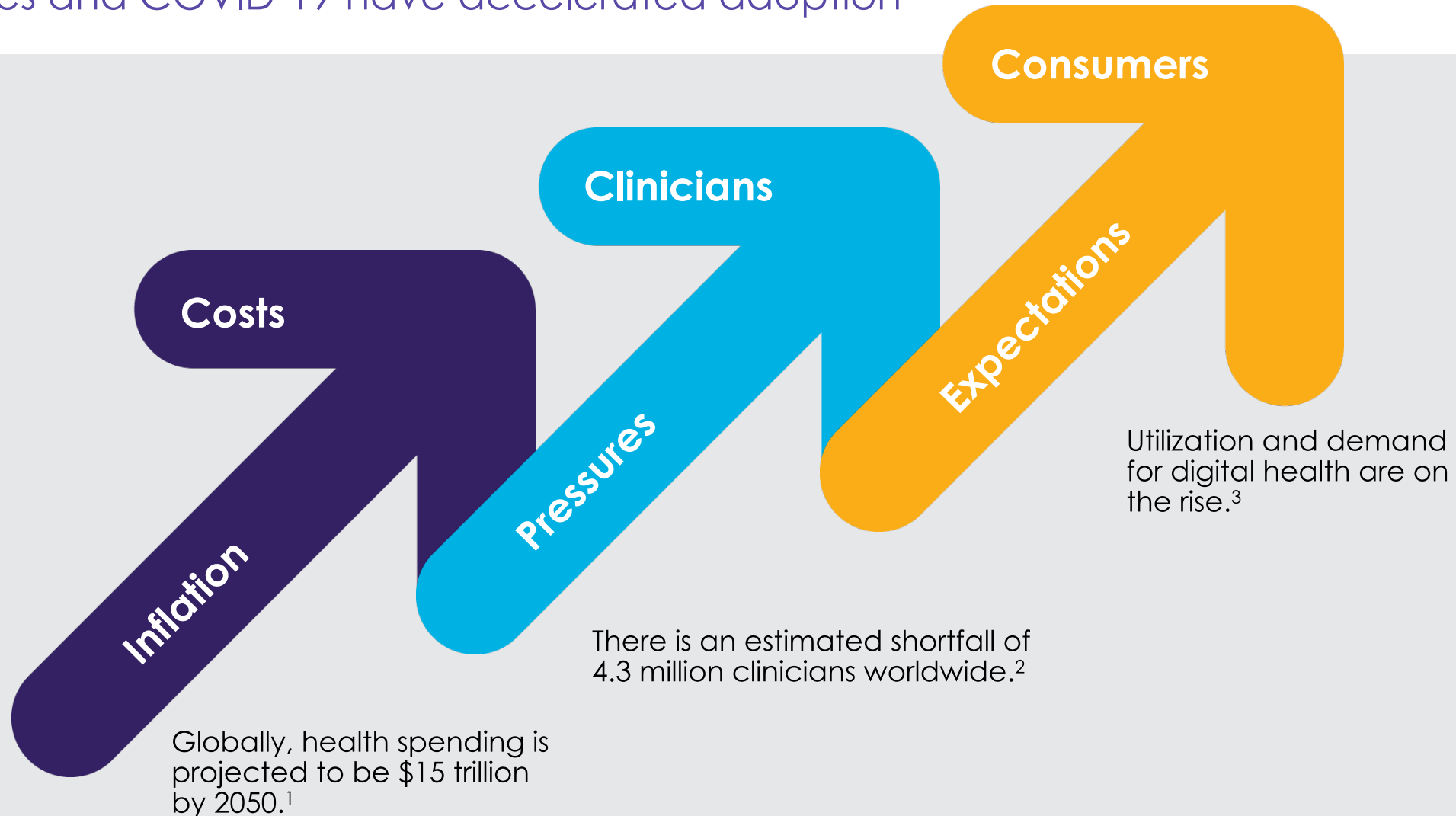


Virtual care helps drive population health and value-based care



Virtual care is essential to high-quality healthcare

Market forces and COVID-19 have accelerated adoption

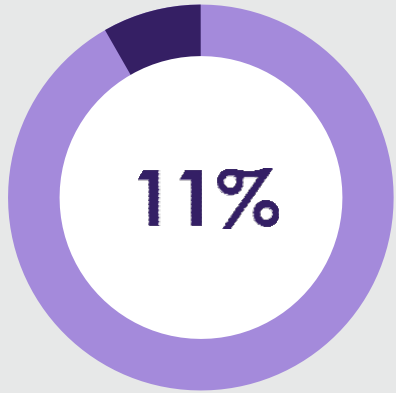


COVID-19 changed the outlook on telehealth services

Consumer

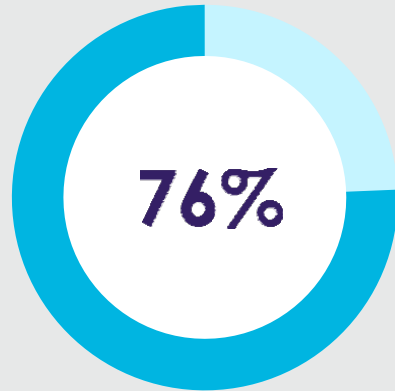
2019:

Telehealth Adoption



Now:

Interested in using telehealth



Provider

50-175X

more telehealth visits performed now compared to pre-COVID

57%

Of providers view telehealth more favorably now

64%

Of providers are more comfortable using telehealth

Regulatory



144

new services temporarily approved by CMS

Source: Telehealth: A quarter-trillion-dollar post-COVID-19 reality? McKinsey & Company, May 2020

Solo™

Enterprise virtual care platform

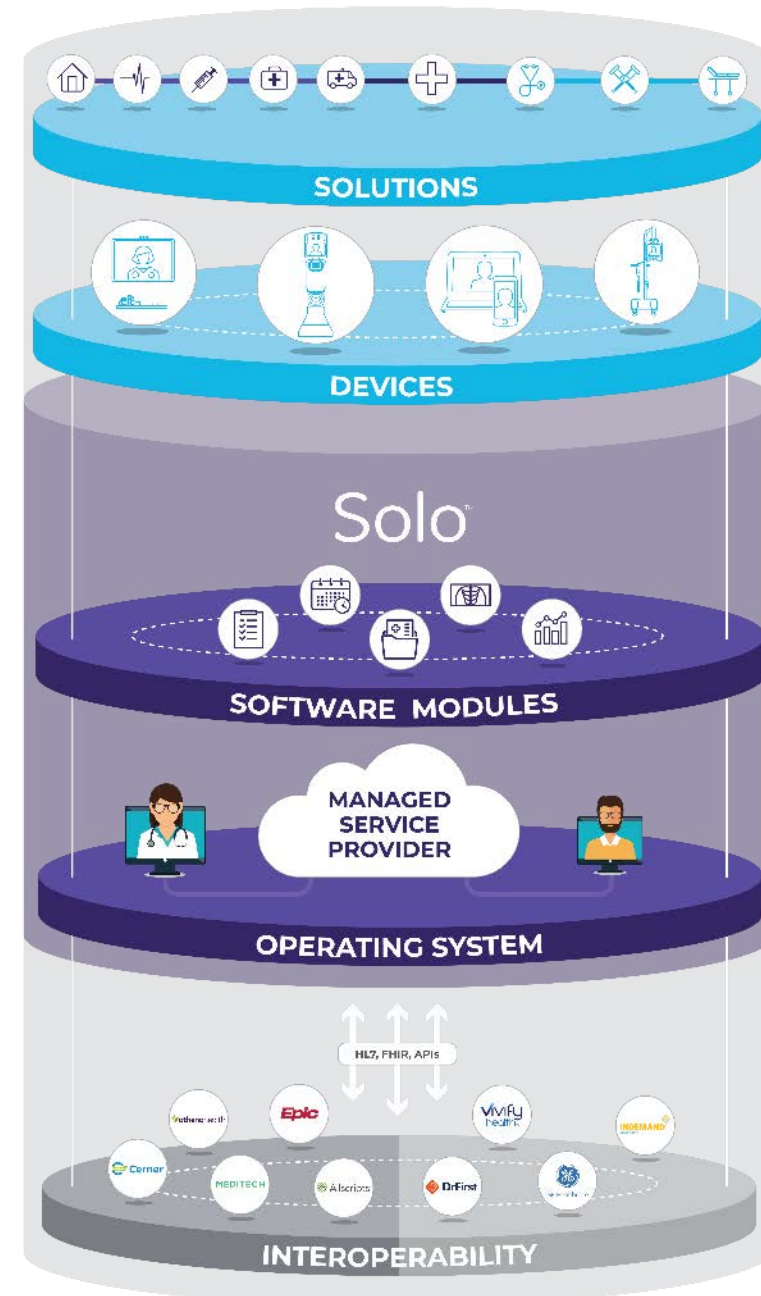


Teladoc Health virtual care delivery architecture



Enabling enterprise virtual care, from the hospital to the home

- **Secure, scalable platform and telehealth devices** supporting broad spectrum of use cases and care settings
- **Seamless integration** with existing IT systems and clinical workflows for quick user adoption and program growth
- **Recognized as Best in KLAS** for Virtual Care Platforms in the “2020 Best in KLAS: Software & Service” report for the third year running



Leverage your care provider network of choice:

- Teladoc Health Medical Group
- Your clinicians
- Optional secondary network

Virtual care made easy

Solo™ provides a core set of tools and services for a seamless user experience designed to scale for any use case and thousands of users.



Configurable software

Use Solo as your virtual care foundation to configure capabilities like intake, documentation, scheduling, imaging, or analytics.



Clinical services

Leverage our national provider network to augment your health system's capacity and expertise for virtual care delivery.



Telehealth devices

A full suite of purpose-built telehealth devices is available across a multitude of use cases, environments and budgets. Our open platform also lets you leverage existing third-party device investments.



Managed services

Using a proprietary strategic planning process, we partner with your team to develop a multi-year operational plan and program roadmap aligned with your strategic goals and objectives.



Support

We continue to work with you through 24/7/365 support and proactive monitoring to keep your program running smoothly from day one.*

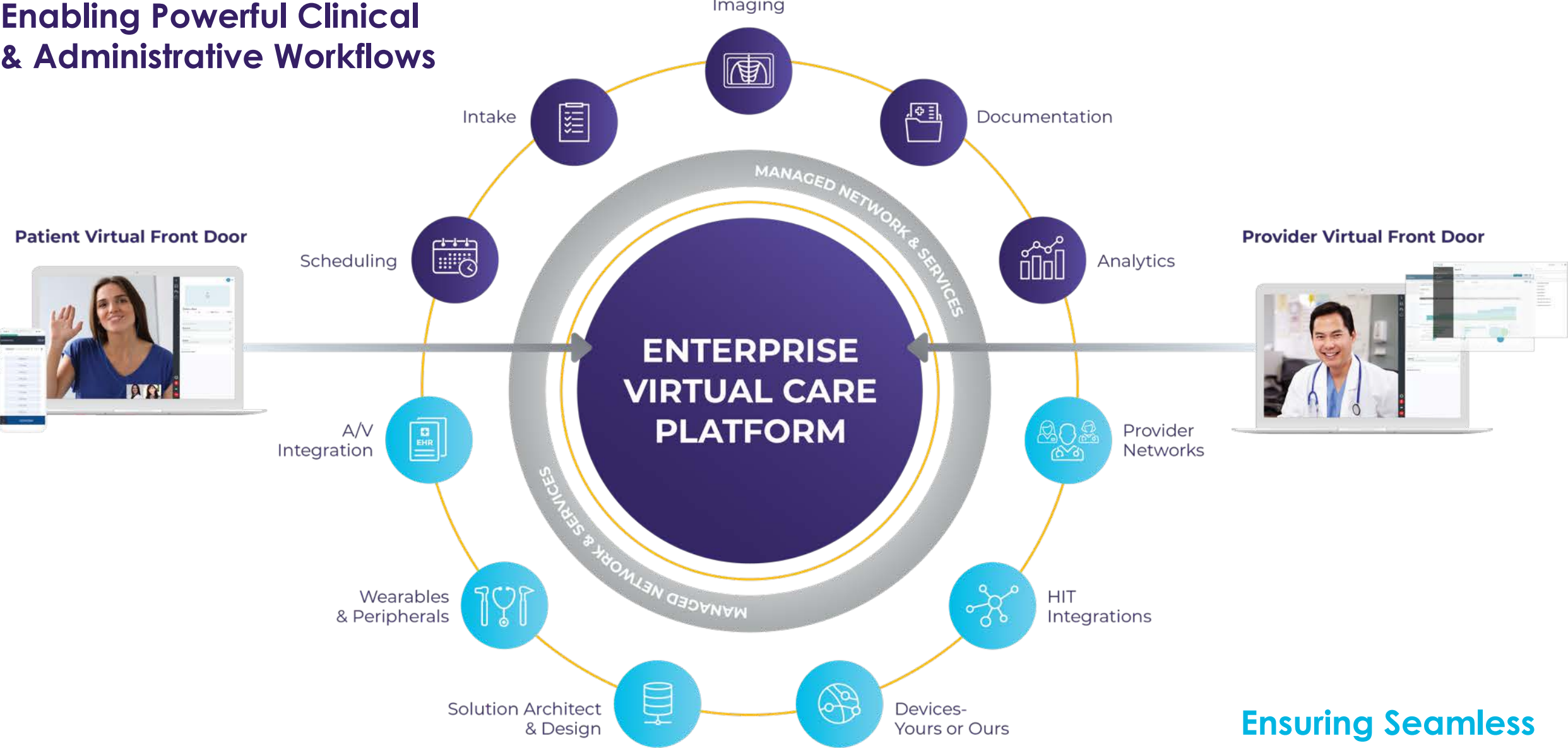


Highest level of security

Our HITRUST CSF Certification means we meet industry-defined requirements for protecting and securing sensitive healthcare information.

*Dependent upon support tier selected

Enabling Powerful Clinical & Administrative Workflows

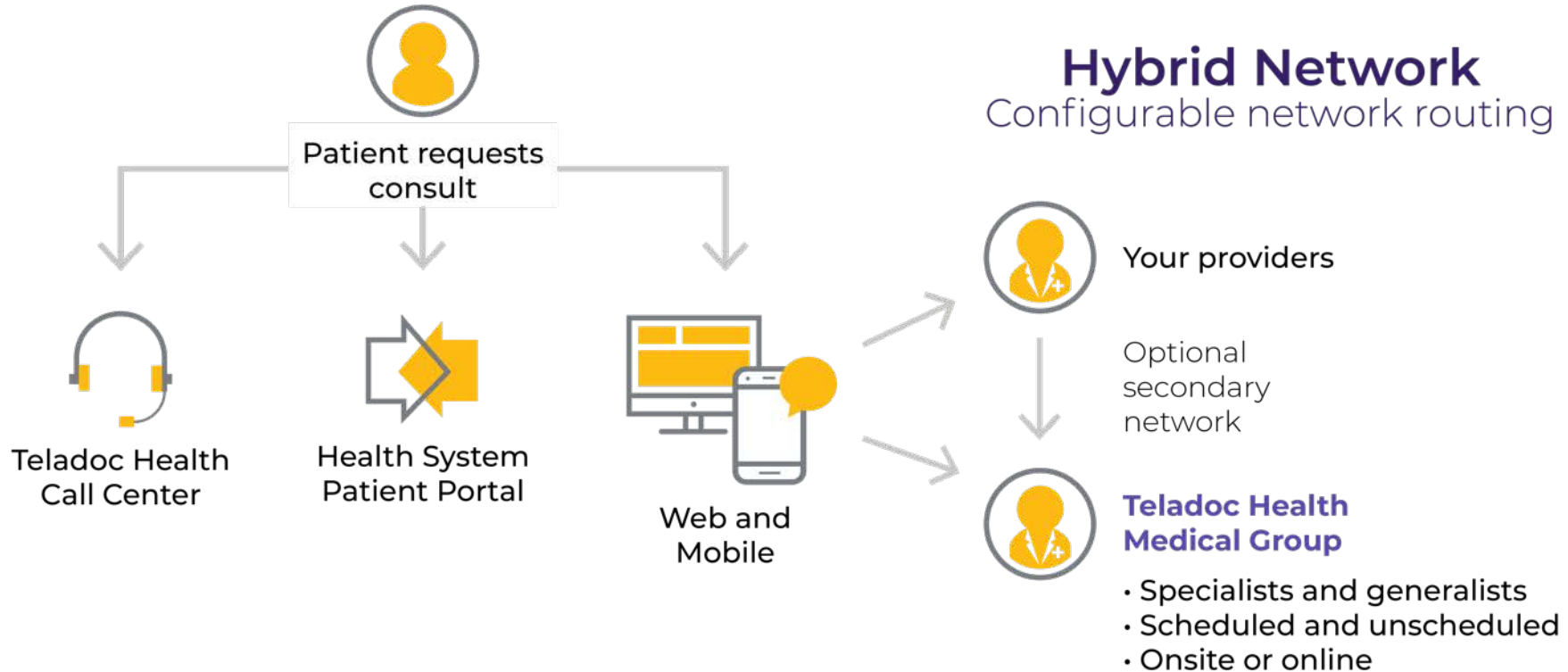


Ensuring Seamless Connectivity & Interoperability

Facilitate remote care

Leverage any combination of your own clinicians or provider networks

Virtual Front Door

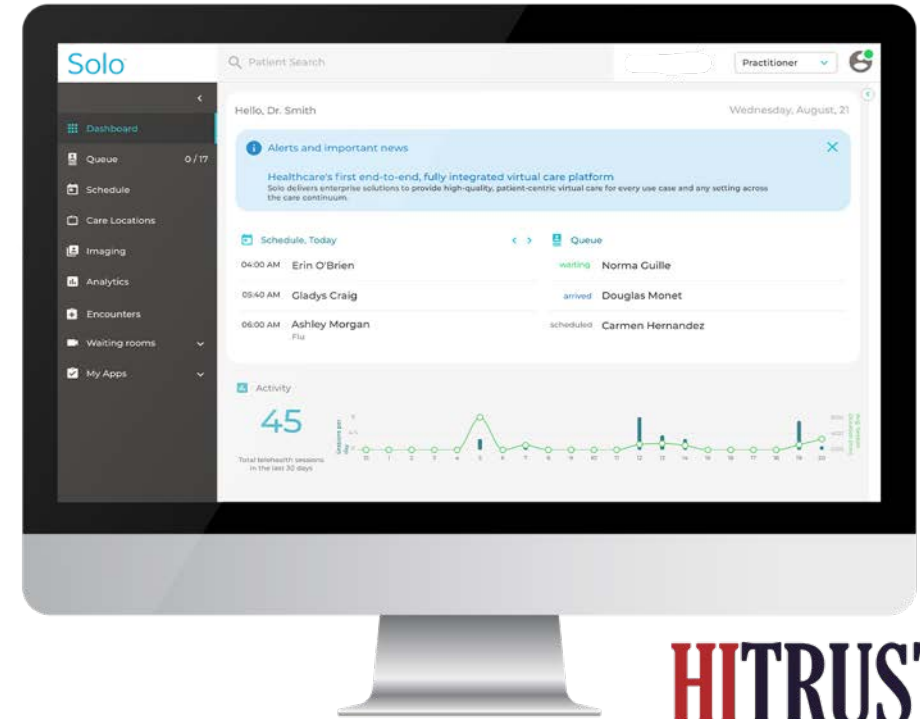


Enable virtual care at scale

As a cloud-based platform, Solo™ delivers a medical-grade video experience over a wide range of connection conditions and across multiple IT infrastructures

Designed to seamlessly integrate with your existing IT systems and clinical workflows for quick user adoption and program growth

- Fully redundant, secure and compliant global platform
- Sophisticated user and data access controls which align with medical privileges and care protocols
- Suite of managed services enable 99+% connection success



HITRUST
CSF Certified



Technical Support
& Alerts



Security
Framework



Single & Reliable
Global Connectivity



Failover &
Redundant



Proactive
Monitoring



Identity
Management



FEATURES & CAPABILITIES

Solo™



User interface for seamless virtual visits



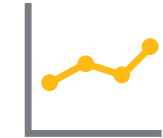
Personalized user dashboard to manage all virtual care interactions



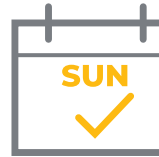
Solutions available for small practices to enterprise health systems



SSO with roles and user access controls



Analytics portal & data sharing service



End-to-end care coordination with configurable user workflows



Administrative view for easy program and user management



Virtualized patient intake with configurable workflows



Patient-centric architecture



Browser-based — available on web, desktop, and any mobile device



EMR interoperability

USER DASHBOARD

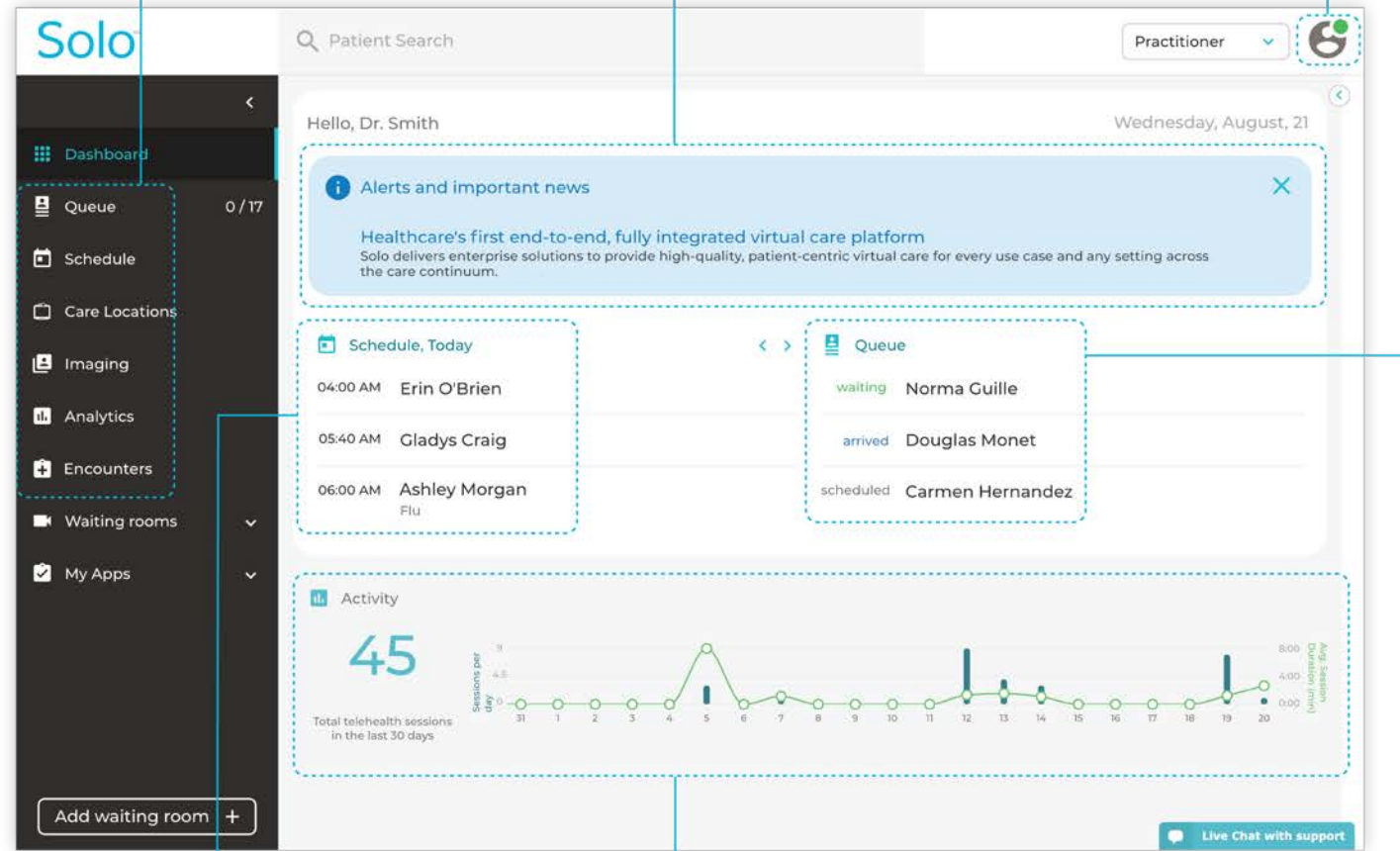
Putting you in control of your virtual care experience

Built to meet the unique preferences of every user, role, and clinical workflow, the user dashboard brings together all the components to manage your entire virtual care practice — or programs — in a single dashboard.

Integrated software modules to facilitate any use case

New feature notifications, keeping you and your patients informed and on schedule

Configurable settings for better management and simple administration



Daily snapshot to see your appointments, patient statuses, and events at a glance

Activity data gives users a glimpse of work patterns and habits

A patient queue for a prioritized view of patients with filter capabilities

SOFTWARE MODULES

Designed to mirror the way you work, not change it

Our configurable software modules enable clinicians to view the patient's continuous care journey, rather than by each episode of care — all on a single interface.

Close workflow gaps around patient intake, scheduling, documentation, image access, and analytics to create a solution that meets your unique needs.



Enabling Powerful Clinical & Administrative Workflows

SOFTWARE MODULES

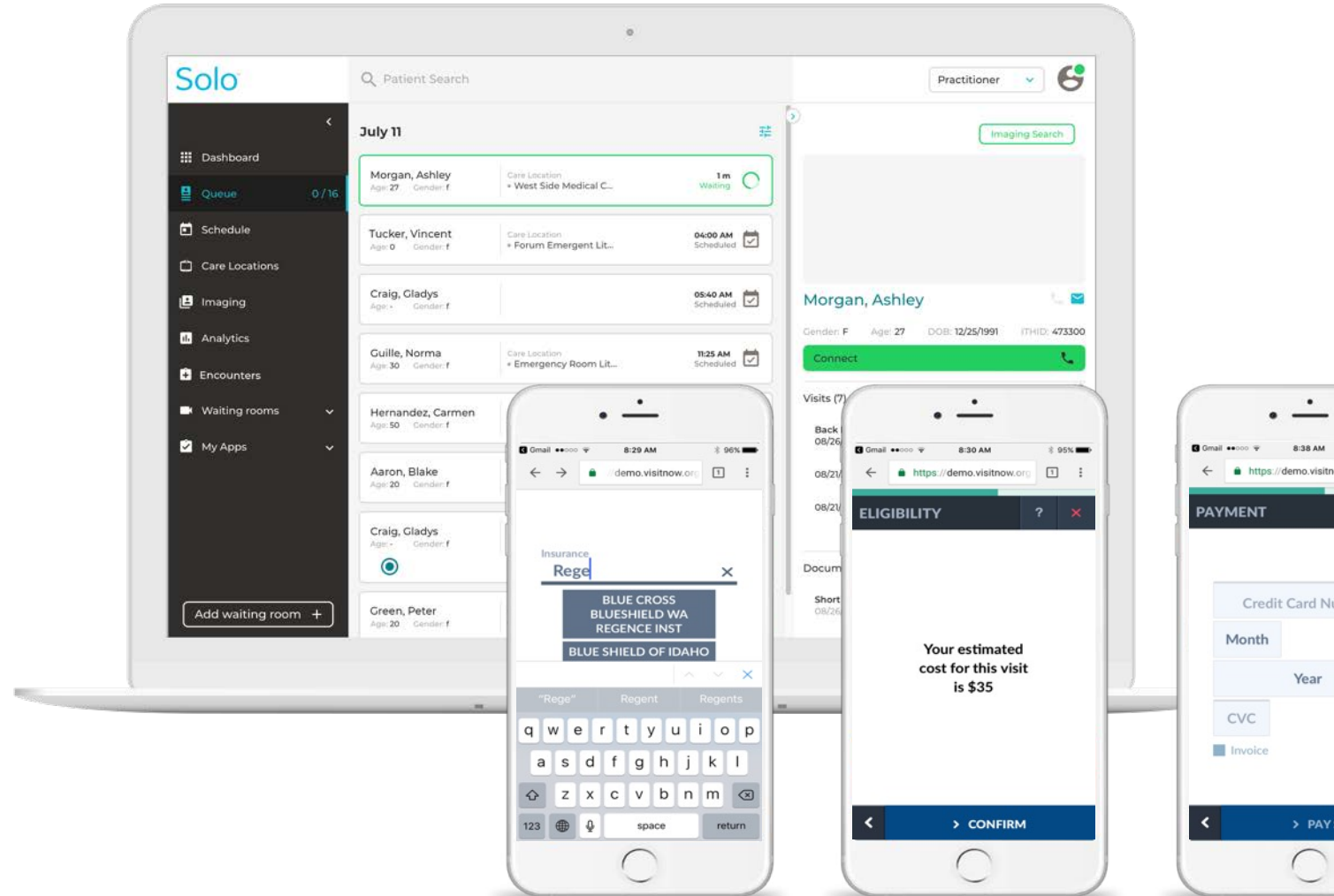
The gateway to virtual care interactions

Teladoc Health Intake

Virtualize your patient check-in and intake process across any device for the same paperless experience for every patient, regardless of whether they are in-clinic or online.

70% reduction in waiting room time for one health system†

†Based on customer data

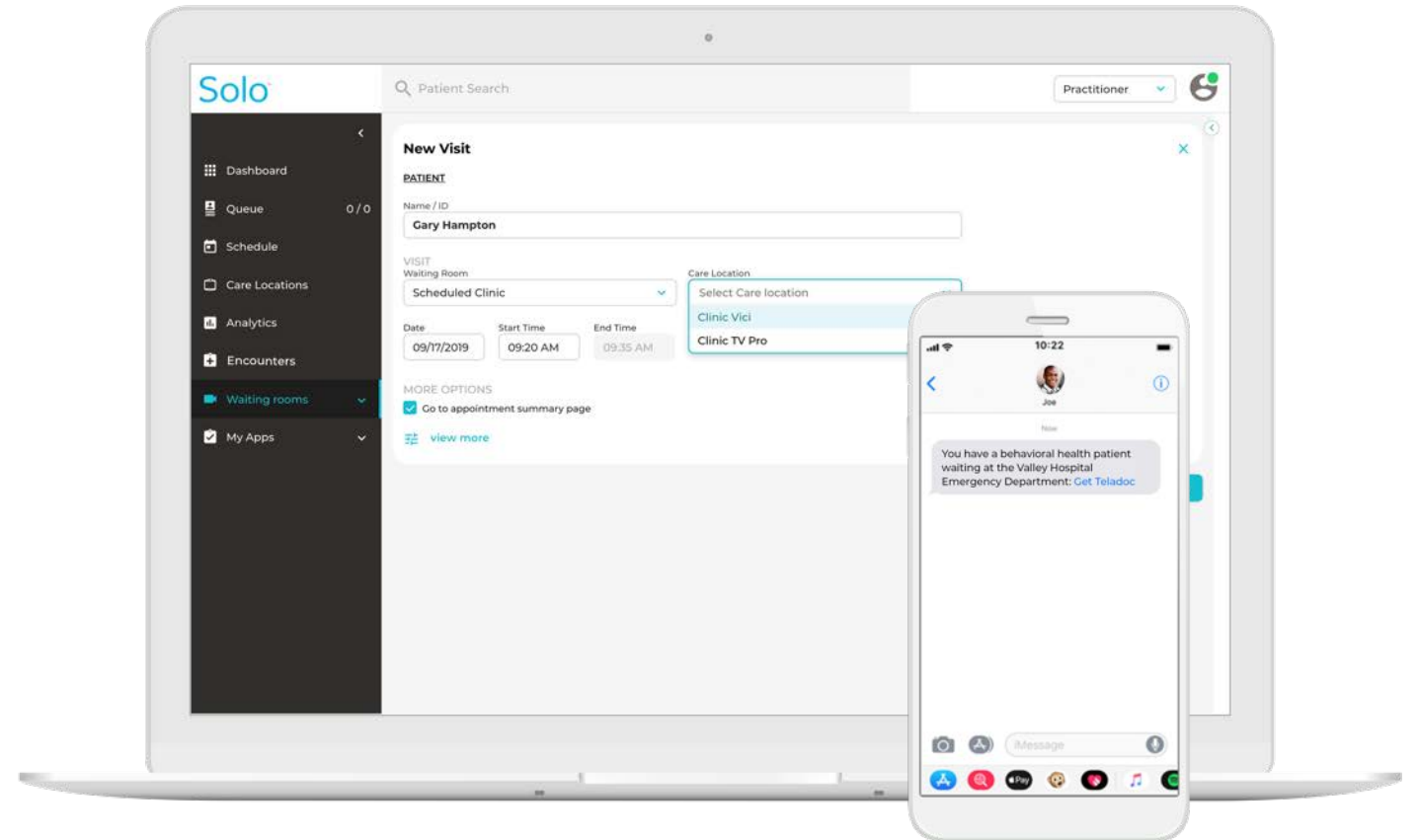


SOFTWARE MODULES

Facility-based telehealth made easy

Teladoc Health Coordinator

See more patients and easily coordinate care between care locations and remote providers with communication tools seamlessly integrated into workflows.



SOFTWARE MODULES

Zero-footprint, diagnostic-quality enterprise viewer

Teladoc Health Imaging

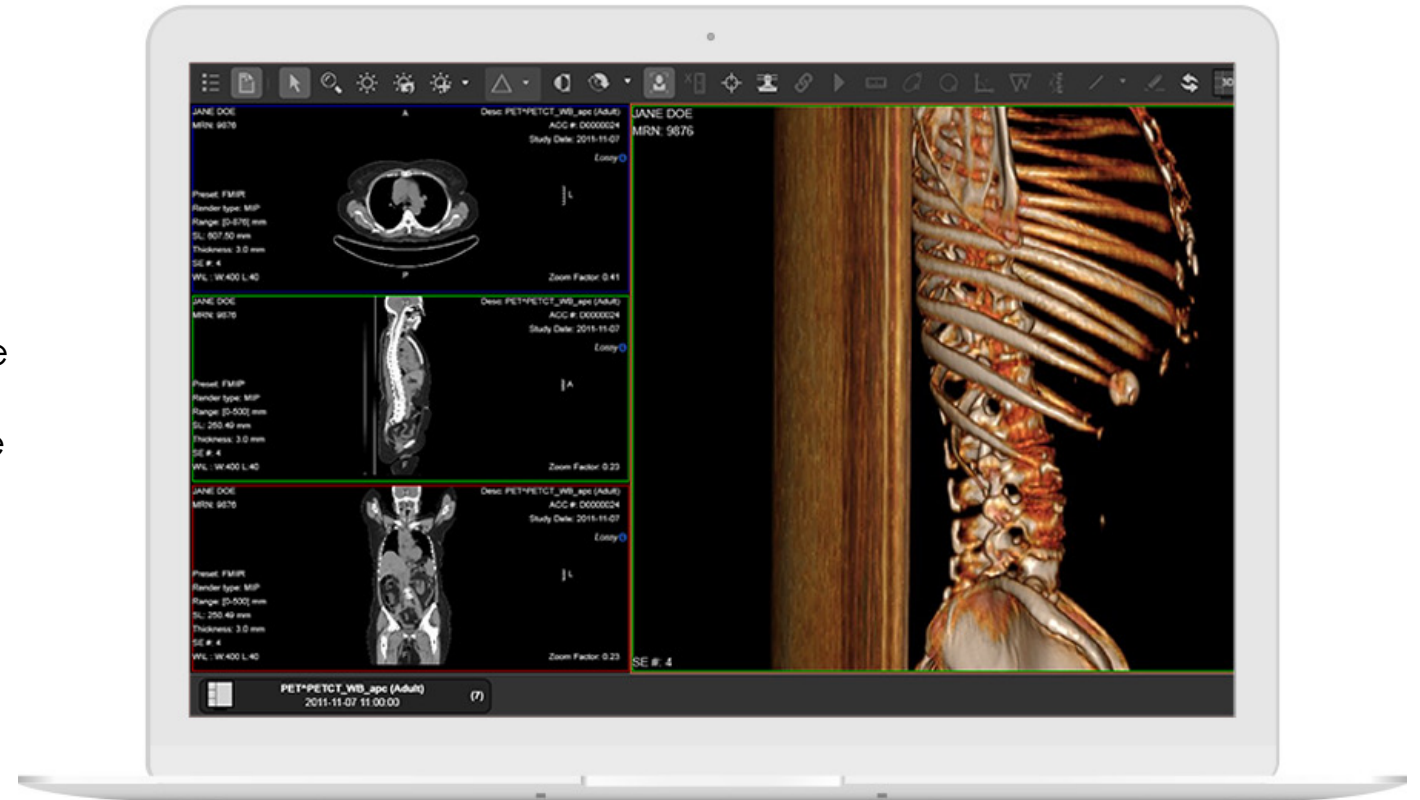
Healthcare's most scalable and reliable enterprise viewing platform, used with any telehealth workflow. Image files never leave the member site network, ensuring the highest level of security.



100% diagnostic image quality
100% of the time¹.



FDA 510(k) Class II cleared²
for web, mobile and all modalities
Including mammography³



¹Unless source images are saved in a lossy compressed format

²510(k) Class II cleared applies to manufacturer Client Outlook, Inc.

³Other global certifications available: mammography viewing requires 5mp monitor: mobile usage for mammography is for reference and referral only

SOFTWARE MODULES

Seamlessly document your telehealth consults from anywhere

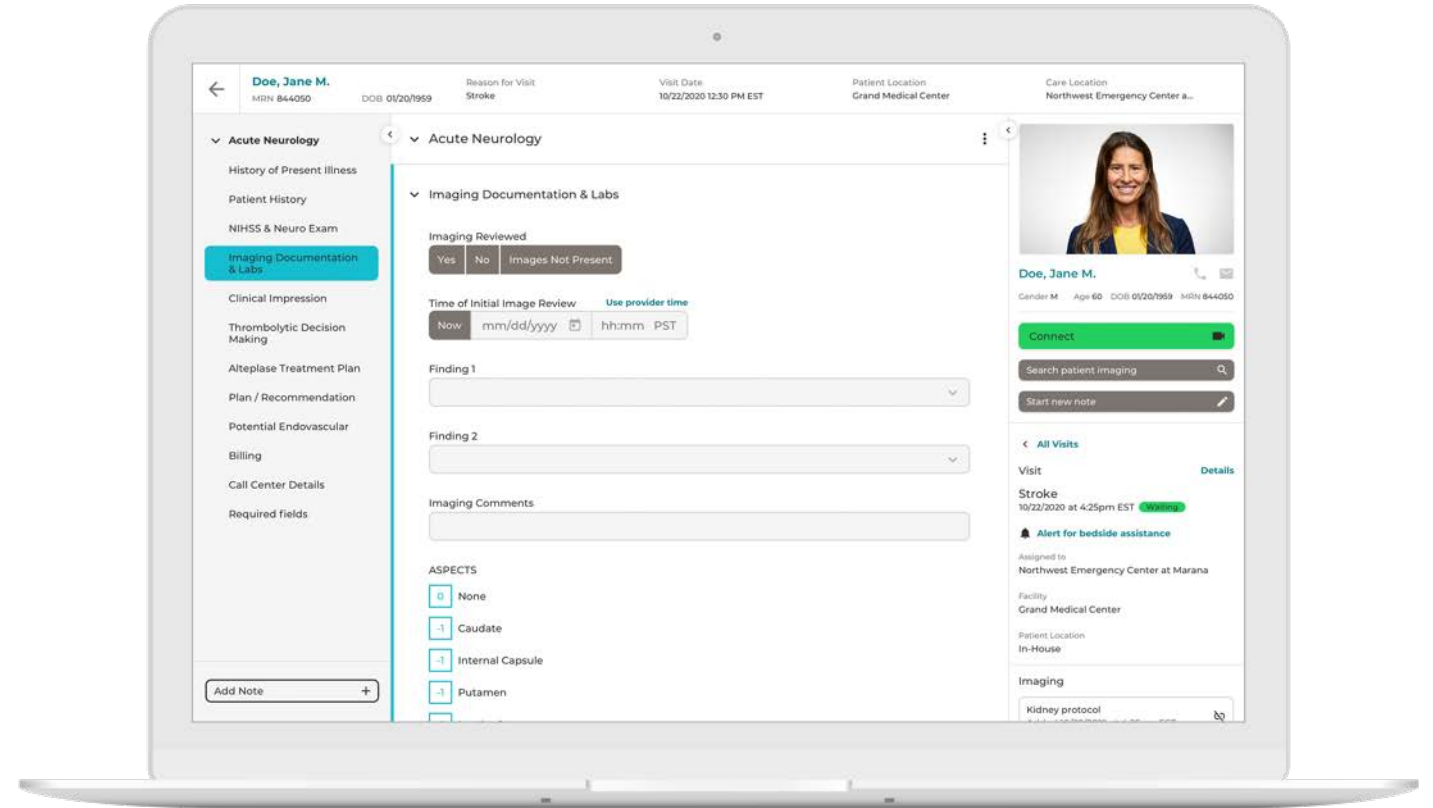
Teladoc Health Smart Notes

Overcome barriers to documenting telehealth consults with a zero-footprint tool integrated across your system. Create a bridge with your hospital's EHR system, ensuring patient centricity across the care continuum.



EHR integration

Connect EHRs and unaffiliated care locations to capture core patient data

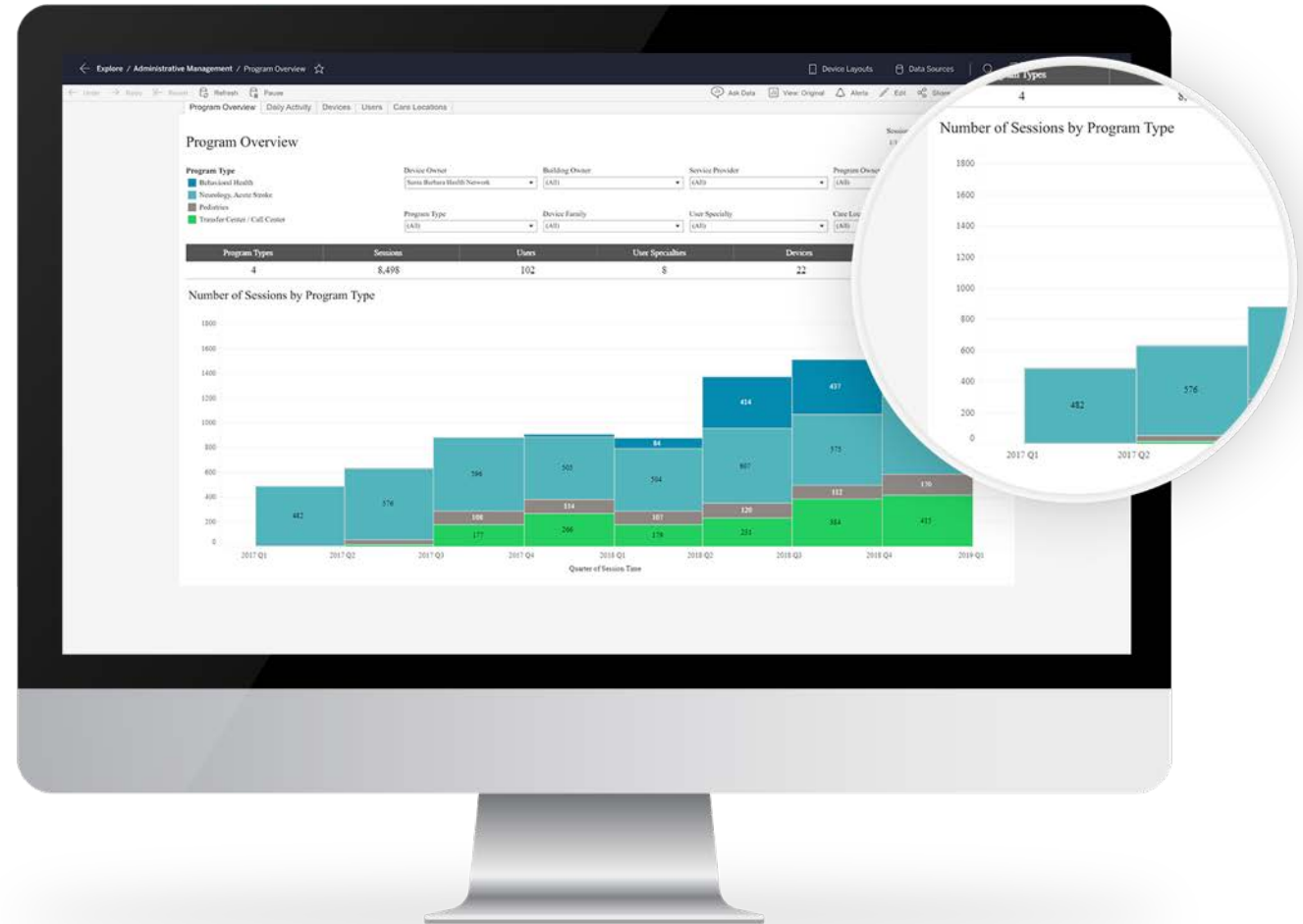


SOFTWARE MODULES

Data to help you make better decisions

Teladoc Health Analytics

Drive operational improvements, clinical outcomes, and better financial performance for your telehealth program. Access real-time data through our robust, self-service portal or your own data warehouse to make the right decisions at the right time.



CONSULT REQUEST

Virtual care on-demand

Enable your patients and providers to conveniently request on-demand telehealth consults and virtual services for any clinical use case, ensuring timely access and quality outcomes.



Embed into workflows

Build efficiencies into your workflow by ensuring the patient is connected to the right provider by bringing them directly into your virtual care process



INTEROPERABILITY

Systems integration and interoperability

Solo™ is the backbone to delivering seamless care to any patient without sacrificing quality of care continuity.

Designed to integrate with your virtual care delivery framework for quick user adoption and program growth.



Integrated healthcare solution

Optimized for EHR interoperability



CONNECT EMBEDDED

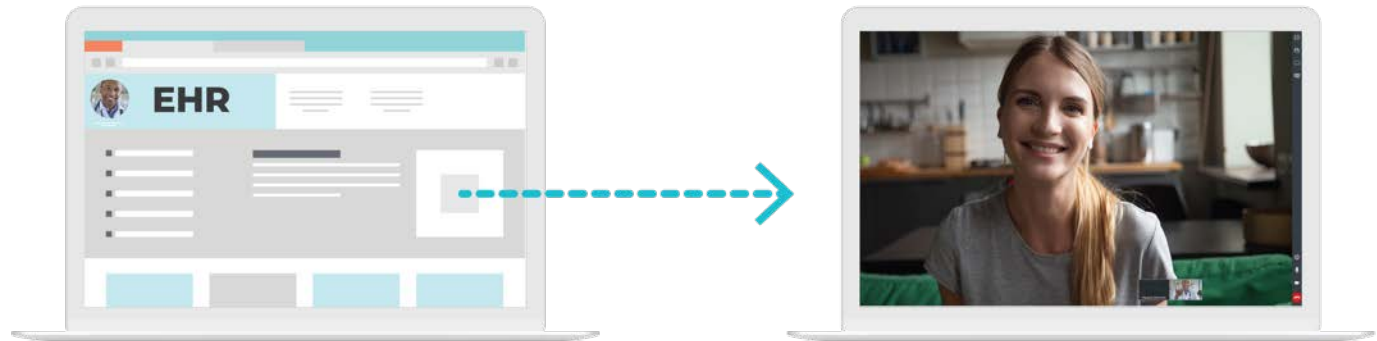
Embed robust video capabilities into your existing applications

Simplify your daily routines using Solo's superior web-based audio/video experience into your EHR or other applications for a reliable, straightforward telehealth experience — whether you're the patient or the provider.

Allow users to schedule appointments and easily launch a virtual visit for reliable, high-quality virtual care.



1. Patients will schedule and create virtual appointments within your EHR.
2. When a patient logs into their portal, they are able to launch a video visit, which will then take the patient into a virtual waiting room.



3. The provider will log into the EHR and find the patient record. The provider can click on the link for the session and it will launch Solo.

INTEROPERABILITY

Architected for easy data exchange

Interoperability extends into interfacing with third-party applications into one place with APIs, HL7 integration, scheduling, eligibility confirmation, e-prescriptions, patient surveys, payments and digital signatures.



Telehealth Devices

Powered by Solo™



Teladoc Health Viewpoint

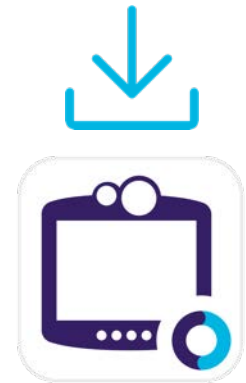
Easy to download and scale

Available as downloadable software for existing devices or a preinstalled, turnkey solution for Windows and iOS tablets



Improve patient satisfaction with the convenience to access your care at home

Device-agnostic so hospitals can load the software onto a tablet, laptop or desktop computer



Compatible with Windows 8.1, or 10, or iOS 10 operating systems



Teladoc Health TV Pro & TV Pro+

Transform any HDMI-enabled TV or monitor into a world-class telehealth solution



Easily assembled and fully functional in minutes



Intuitive provider patient experience that mimics in-person care



Leverage existing HDMI-enabled TVs or monitors to create telehealth endpoints

TV Pro/Pro+ include high-performance pan-tilt-zoom camera with 12x optical and 3x digital zoom for close examination



Teladoc Health Vici

Access to specialists in your clinic when you need them



Teladoc Health Mini

A high-quality, compact device for exam rooms and clinics

Touchscreen and articulating head for ease of use

Two-speaker system optimized for an exam room or clinic facility

Lightweight and small footprint for easy maneuvering and storage

One high-definition camera with 19x magnification for focus in smaller environments

Peripheral ready with two USB ports

Secure storage for peripherals*

Fixed height, optimized for comfortable consult experience



Teladoc Health Mini Tabletop

A compact, lightweight and interactive device that can be effortlessly placed on a desk or working table as a multi-functional resource

Touchscreen and articulating head for ease of use

One high-definition camera with 19x magnification for focus in smaller environments

Peripheral ready with two USB ports

Two-speaker system optimized for an exam room or clinic environment

Teladoc Health Mini Wall Mount

Mimic the same direct and intuitive provider-to-patient interaction in clinics or small hospital rooms



Touchscreen and articulating head for ease of use

One high-definition camera with 19x magnification for focus in smaller environments



Two-speaker system optimized for clinics or small hospital rooms

Teladoc Health Xpress & Xpress Cart*

A portable device bringing care to more locations

*Xpress with cart accessory



Head tilt makes it easy to view patients in beds or standing, and to adjust through Xpress Viewfinder

Quick release for increased flexibility with Xpress

Ergonomic handle

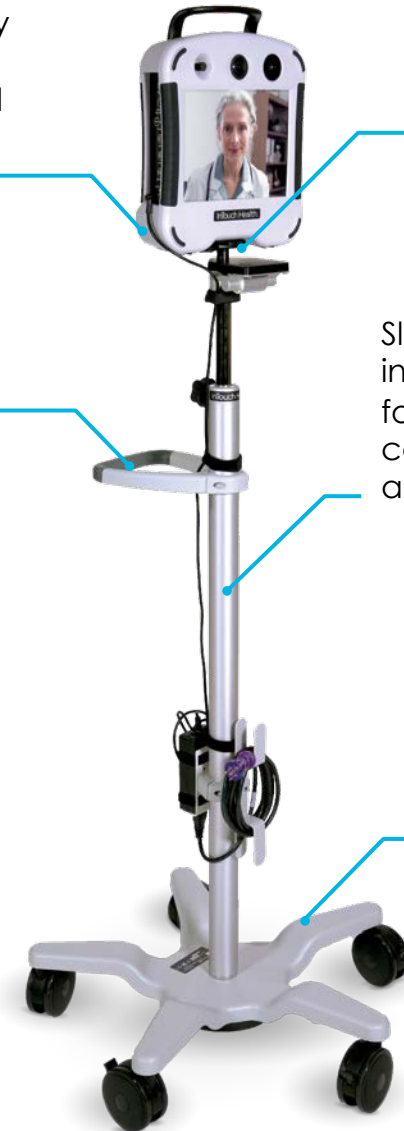
Slim footprint integrates better for patient side care situations and workflows



Viewfinder for easy EMT collaboration with remote specialist

Large wheelbase to reduce tip hazards

Display reduces glare allowing for use outside



Teladoc Health Lite

Designed to make virtual visits feel more natural



Optional thermal camera* to identify temperature delta on a patient



4-speaker audio system for clear dialogue



Closable storage compartment for secure peripheral storage



Intuitive touch screen interface

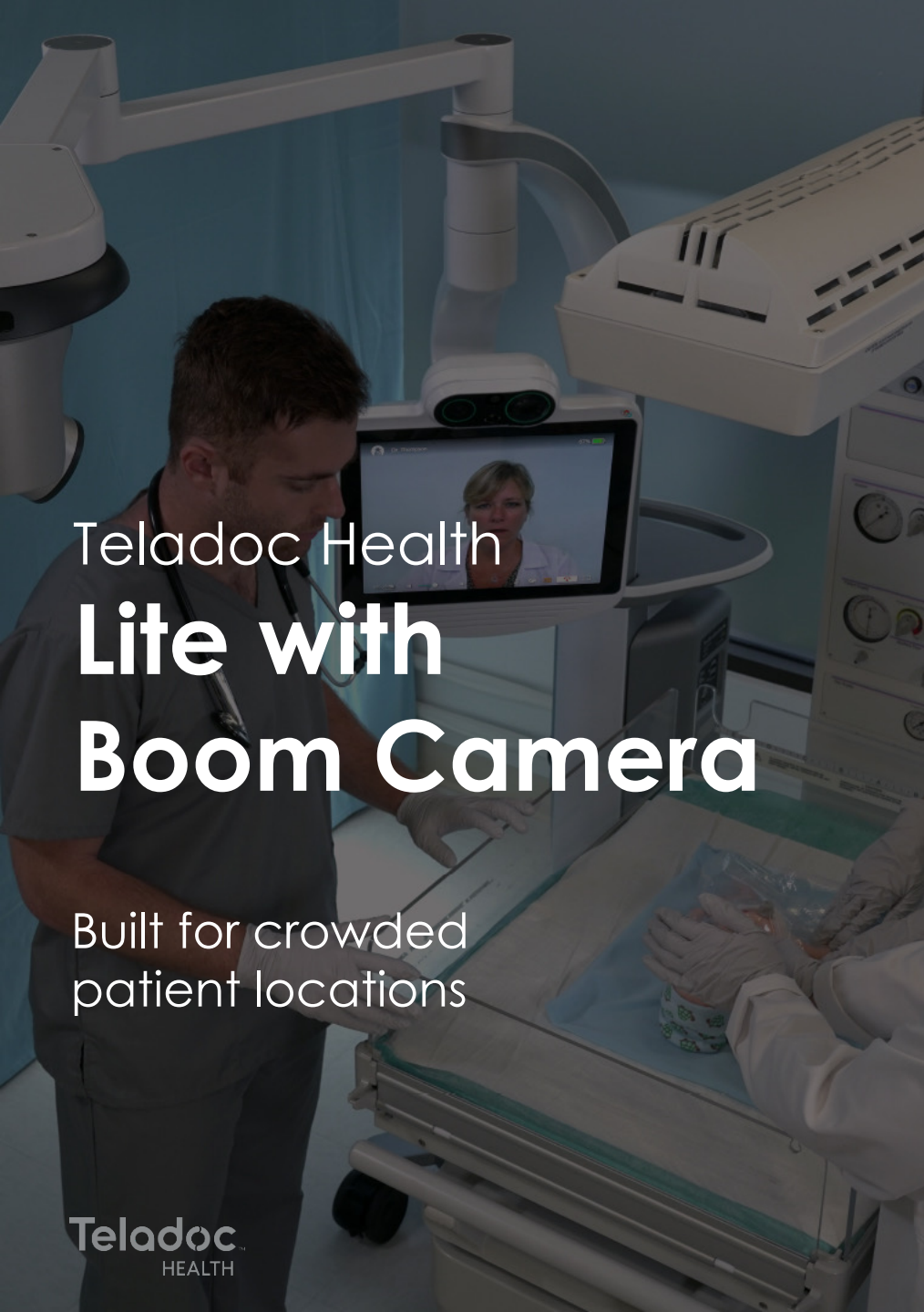
Port panel with high-speed input and outputs



Compact, maneuverable design that fits below a hospital bed

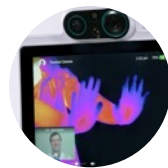
*Indications for use: The Teladoc Health Thermal Camera is intended to view, measure, and record heat patterns and variations. It is intended for use as adjunctive diagnostic imaging for thermally significant indications stemming from heat emitted from the human body. The significance of these thermal patterns and variations is determined by professional investigation. This device is intended for use by qualified technical personnel trained in its use. Clinical judgment and experience are required to review and interpret the information transmitted. The InTouch Thermal Camera is only for use in addition to other medical devices (i.e. Thermometer, Ultrasound, Mammography). It does not provide any absolute measurement of temperature and should not be used for sole screening or diagnosis for any disease or condition.

Warning: The Teladoc Health Thermal Camera should not be used as the sole device to diagnose or screen for breast cancer or any other condition. The InTouch Thermal Camera should not be used in place of mammography and is only for use in addition to other diagnostic or screening devices. Incorrect use of the InTouch Thermal Camera carries the risks of a delayed or missed diagnosis, or unnecessary additional tests



Teladoc Health Lite with Boom Camera

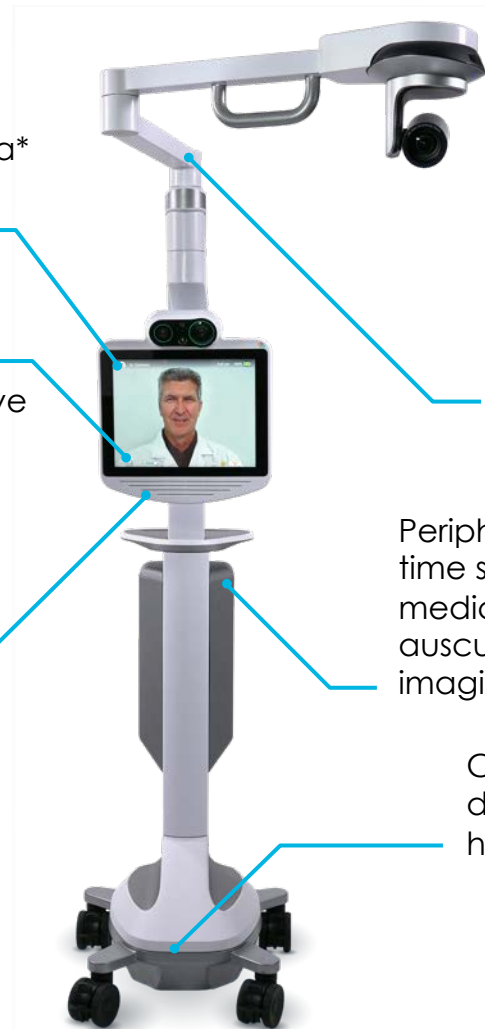
Built for crowded
patient locations



Optional thermal camera*
to identify temperature
delta on a patient

Enhanced user
experience, with intuitive
touch screen interface

Built on a platform
designed to support
additional software
module updates
and capabilities



Lite with Boom Camera
enables a better vantage
point in crowded patient
locations and precise
patient examination

Peripheral integration for real-
time streaming of valuable
medical data from live
auscultation and HD medical
imaging equipment

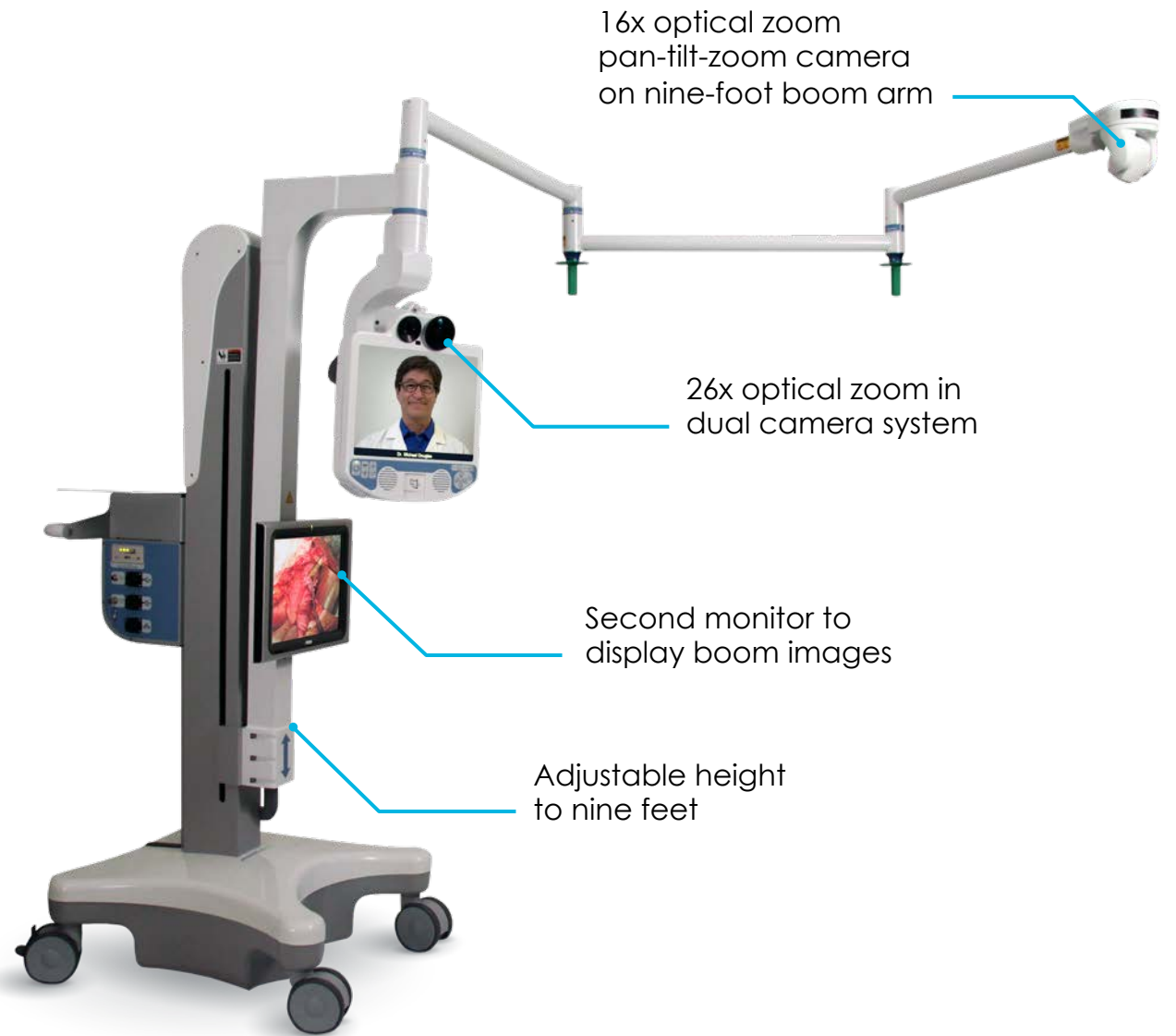
Compact, maneuverable
design that fits below a
hospital bed

*Indications for use: The InTouch Thermal Camera is intended to view, measure, and record heat patterns and variations. It is intended for use as adjunctive diagnostic imaging for thermally significant indications stemming from heat emitted from the human body. The significance of these thermal patterns and variations is determined by professional investigation. This device is intended for use by qualified technical personnel trained in its use. Clinical judgment and experience are required to review and interpret the information transmitted. The InTouch Thermal Camera is only for use in addition to other medical devices (i.e. Thermometer, Ultrasound, Mammography). It does not provide any absolute measurement of temperature and should not be used for sole screening or diagnosis for any disease or condition.

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Teladoc Health Vantage

A cost-effective solution for
procedure collaboration
and tele-mentoring





Teladoc Health Vita

Driven to deliver world-class patient care



Built in stethoscope, privacy headset, ports for peripherals



Remote controlled pan-tilt-zoom head system

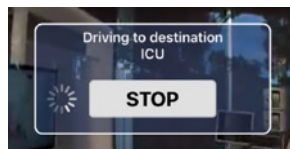


INTOUCH HEALTH

Obstacle avoidance

Smart charging with self-docking

Self-drive to defined destinations for remote clinician autonomy





webRTC Viewpoint Software & Viewpoint Tablet TV, TV Pro & TV Pro+ Care Station & Integrated Console Viewpoint Cart Mini† Xpress & Xpress Cart* Lite Lite with Boom Camera Vantage Vita

Areas of care	<ul style="list-style-type: none"> • Home 	<ul style="list-style-type: none"> • Clinic/office • Hospital 	<ul style="list-style-type: none"> • Clinic/office • Hospital 	<ul style="list-style-type: none"> • Worksite • Clinic/office 	<ul style="list-style-type: none"> • Clinic/office • Hospital 	<ul style="list-style-type: none"> • Clinic/office • Hospital 	<ul style="list-style-type: none"> • Ambulance • Hospital 	<ul style="list-style-type: none"> • ED • Hospital 	<ul style="list-style-type: none"> • ED • Hospital • NICU 	<ul style="list-style-type: none"> • ED • Hospital • ICU 	<ul style="list-style-type: none"> • ED • Hospital • ICU
Key features	<ul style="list-style-type: none"> • Patients own device • Dedicated laptop or tablet 	<ul style="list-style-type: none"> • Bring your own device • Easy deployment 	<ul style="list-style-type: none"> • Leverage existing technology • Ideal for multiple room deployment 	<ul style="list-style-type: none"> • Self-service capable • Full suite of integrated peripherals 	<ul style="list-style-type: none"> • Minimal footprint • Simple to transport and store 	<ul style="list-style-type: none"> • Minimal footprint • Immersive design 	<ul style="list-style-type: none"> • Mobility and portability • Mountable • Transport ready 	<ul style="list-style-type: none"> • Top-of-the-line audio/video • Immersive design 	<ul style="list-style-type: none"> • Extendable boom-arm ideal for views from above 	<ul style="list-style-type: none"> • Extendable boom-arm ideal for views from above 	<ul style="list-style-type: none"> • Fully autonomous • Allows user to be in command of their presence
Ideal uses	<ul style="list-style-type: none"> • Direct-to-consumer • Direct-to-patient 	<ul style="list-style-type: none"> • Provider-to-provider • Nursing • General care 	<ul style="list-style-type: none"> • Specialty follow-up • Behavioral health 	<ul style="list-style-type: none"> • Convenient care 	<ul style="list-style-type: none"> • Infectious disease • General medicine • Outpatient clinics • Primary care • Triage 	<ul style="list-style-type: none"> • Behavioral health • Specialty care 	<ul style="list-style-type: none"> • Mobile stroke • Transport 	<ul style="list-style-type: none"> • Stroke • Behavioral health • Emergency medicine 	<ul style="list-style-type: none"> • Neonatology • Surgical mentoring 	<ul style="list-style-type: none"> • Neonatology • Surgical mentoring 	<ul style="list-style-type: none"> • Patient rounding • Critical care • Hospitalist

* Xpress with cart accessory

† Mini variants: Standard Cart, Tabletop, Wall Mount

Network configuration and optimization service

The process is simple, the implementation smooth, and the satisfaction guaranteed

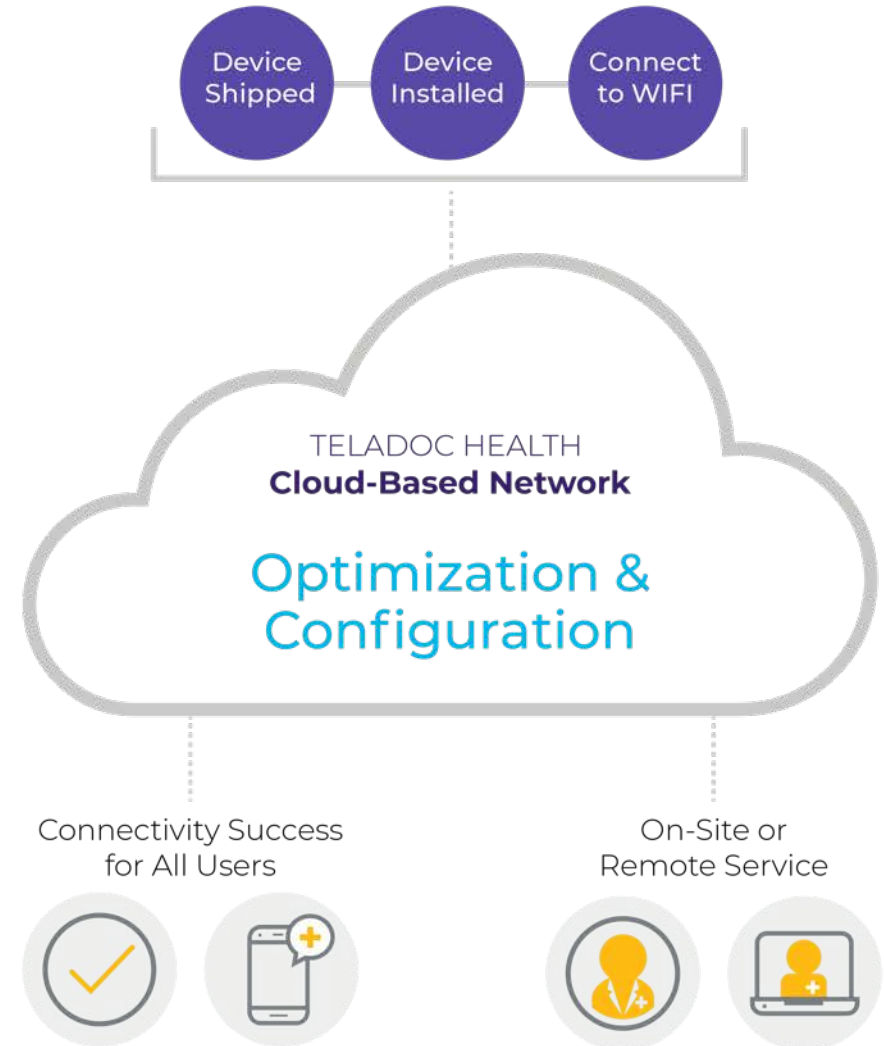
Successful outcomes require optimal network connections.

With over 15 years experience and in more than 2,000 healthcare locations, Teladoc Health has the expertise to build or grow your telehealth network.

Assessments include:

- Ensure your telehealth solution conforms to Teladoc Health Network Specifications
- Bandwidth utilization, latency, jitter and packet loss
- Environmental interference and wireless coverage in care area
- Local network traversal to the InTouch cloud

We partner with you to not only meet your standards for security, reliability and stability, but exceed them.



Thank you





APPENDIX

Solo Pricing Overview



Enabling whole-person, enterprise virtual care

Teladoc Health delivers whole-person care that spans every stage of the health journey.



Solo Basic

Outpatient Visits

Web-based user license that addresses the ever-growing need to perform scheduled visits with patients on their own devices, wherever they are.

Provides access to:

- Base audio/video platform
- Core features and capabilities to perform scheduled follow-up visits, such as waiting rooms, scheduling and patient check-in



Solo Pro

Outpatient & Inpatient Visits

Delivers the flexibility of Solo Basic along with the ability to connect to telehealth devices.

Provides access to:

- Base audio/video platform
- Web & Desktop access
- Core capabilities include Intake, Consult Request, and Analytics



Solo Premium

Care across the continuum

All-inclusive user license that enables users with all the clinical workflow and administrative tools to deliver whole-person virtual care.

Provides access to:

- Base audio/video platform
- Web & Desktop access
- Connect to telehealth devices
- All capabilities, including Intake, Consult Request, Smart Notes, Imaging, and Analytics



Solo License Framework

Solo Basic

\$19 per user

Web-only Access

(Intake, Consult Request, Analytics, Web-to-Web)

Solo Pro

\$29 per user

Web Access

(Intake, Consult Request, Analytics, Web-to-Web)

Device Access

Solo Premium

\$69 per user

Web Access

(Intake, Consult Request, Analytics, Web-to-Web)

Device Access

Smart Notes +
Imaging

Multi-Org Enablement

Solo with Teams

Collaboration across the continuum

Integrating Solo with Microsoft Teams creates a transformative virtual care experience that elevates clinical collaboration for seamless, easy, high-quality care.

Promotes:

- Enhanced clinician user experience
- Enterprise-wide authentication
- Greater efficiency
- Improved consumer experience



Virtual care across the continuum

Designed to scale and support any clinical workflow needs

	Solo Basic	Solo Pro	Solo Premium
	Basic Healthcare Visits Outpatient Visits	Simple Healthcare Visits Outpatient and Inpatient Visits	Simple and Complex Visits Everything Across the Continuum
Use Cases			
Consumer Care			X + Consumer Module
Employee Benefits			X + EBS Module
Convenient Care*		X	X
Outpatient Care+	X	X	X
Emergent Care*		X	X
Inpatient ICU*		X	X
Inpatient Care*		X	X
Virtual Operating Room*		X	X
Integrations			
Microsoft Teams** <small>(requires MSFT 365 license)</small>	X	X	X
HL7 EMR uni/bi-directional	X	X	X

*Require Care Locations via telehealth device
 **Not available with Virtual Operating Room
 +EMR Embedded options also available

Features & Capabilities

	Solo Basic	Solo Pro	Solo Premium
Platform Interfaces Available	Web-only Access	Web & Device Access	Web & Device Access
Services			
Implementation	X	X	X
User Support	X	X	X
Interoperability	X + SOW	X + SOW	X + SOW
Basic Features			
Screen Sharing	X	X	X
Calendar/Scheduling	X	X	X
Notifications	X	X	X
Advanced Features			
Analytics (available upon request)	X	X	X
Intake, Check-in, Consult Request	X	X	X
Device Access			
Web Viewpoint (includes Friends & Family)	X	X	X
Viewpoint Software		X	X
Teladoc Health Devices (TV, Mini, Lite, etc.)		X	X
Workflow Tools			
Solo with Microsoft Teams Integration	X	X	X
Consumer Module	X	X	X
Imaging Access			X + Installation
Smart Notes Documentation			X
Multi-Org Enablement			X