



**PREMIER**

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*Orthopedic Supply*

# Who is Premier Orthopedic Supply



- ***Premier Orthopedic Supply*** manufactures and distributes orthopedic products on a national level. The products in ***Premier Orthopedic Supply's*** line are developed, manufactured, and distributed based on the actual needs as well as the advice and input of clinicians. We keep expanding our product mix because it's part of our company goals. What we develop, manufacture, and distribute today will ensure patients receive the best quality products.



# Our Goals

- We firmly believe that customer service must always be our top priority and exceed expectations so that our customers can concentrate on providing quality care for their patients.
- With a variety of product offerings from a multitude of manufacturers including *Premier Orthopedic Supply*, we continuously strive to give health care providers what they require to achieve positive patient outcomes.



# Our Goals

- This time more than ever, health care professionals need to have both clinical and reimbursement information. **Premier Orthopedic Supply** can provide you with products that best match both diagnosis codes and suggested billing “L” codes. Also, we can present to you programs that can increase revenue streams for your practice or facility.



# Types of Billing Models

## PHYSICIAN BILLING PROGRAM

- A physician office has an opportunity to bill for the orthopedic products that are being dispensed out of their office. We can offer your practice over 20 manufacturers and are vendor neutral. This will give the office the flexibility to carry a wide array of products as well as SAVE money on expenditures.
- **This program generates revenue solely for the practice.**



# Types Of Billing Models

## TRADITIONAL STOCK & BILL PROGRAM

### VENDOR NEUTRAL

- This program will enable the practice to dispense orthopedic products without any cost to the practice. Premier Orthopedic Supply, Inc. will provide the paperwork and take all the risk. We will stock the office with the orthopedic products you select as well as control the inventory.
- **For example, products we can supply:**
  - Orthopedic soft-goods: Slings, Wrist Supports, Walking Boots, off-the-shelf braces, and foot orthotics.
  - Post Op Knee Braces and Hinged Knee Braces
  - Custom OA/ACL Braces
  - LSO's and other Spinal Products



# Types of Billing Models

## HYBRID MODEL

- If the office is currently doing their own billing, we have access to over 98% of all private insurance carriers as well as Medicaid/Medicare. We can bill for the insurances the practice does not accept as well as do home visits to fit the patients. Also, we can provide custom fabricated orthopedic devices.
- Types of Insurances that practices have trouble billing for: GHI & HIP (Emblem Health), Magna Care, Oxford, Medicare and Medicaid. Blue Cross Blue Shield does not pay for custom braces.



# OFF-THE-SHELF BRACING

- CAM BOOTS
- WRIST/THUMB SUPPORTS
- ANKLE BRACES
- POST OP HINGED KNEE BRACES
- COLD THERAPY
- SHOULDER BRACES
- SPINAL BRACES(TLSO'S AND LSO'S)

DONJOY



PEL Supply Company

Worldwide distributor of quality orthotic and prosthetic components and supplies, serving the O&P industry.



Life Without Limitations®

